TAKING VIDEO CONFERENCING TO THE NEXT LEVEL WITH CRM INTEGRATION

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Description:

Talking about synergy, it is added value to the CRM user using its alignment with web conferencing tools. The combination of the two technologies makes it more powerful and useful than a standalone approach. Through the years, CRM has gone beyond its technical abilities within an organization. Commonly known by its acronym CRM in business jargon, it has been extremely responsive to devise strategic processes to ease customer service; and has, moreover been an influential element in building organic and long-lasting relationships between organizations and their clients. As more and more organizations have become aware of this compatible function. In the context of a CRM system, the term integration signifies the...

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